Scott K Ryno, EMT-B, FFII, FOIII, CAC Director, Business Development Cornerstone Adminisystems, Inc.

Grant Preparation Workshop

This program will provide attendees with an overview of available funding sources at the Federal level tailored toward Fire and EMS agencies. In addition, attendees will be provided insight into proven and successful strategies to secure the funds at the Federal level as well as at the Corporate, Foundation and local level.

Mr. Ryno has extensive experience in the field of Fire and EMS as a provider, educator and Senior Administrator. Mr. Ryno is actively serving as a volunteer Fire Chief as well as currently teaching Fire and EMS programs. Mr. Ryno previously completed System Analysis Studies for EMS organizations and municipalities for the Commonwealth of Pennsylvania. Mr. Ryno has been the recipient of numerous accommodations and multiple awards of valor in his 27 year emergency services career.

After attending this session, learners will be able to:

- 1. Understand the various programs available at the Federal level.
- 2. Gain knowledge of AFG program priorities and the "do's and don'ts" when completing.
- 3. Gain usable knowledge related to alternative sources of funding for Fire and EMS.

Outline:

- Types of funding and intro to Grant Process
- Assistance to Firefighter Grants (AFG)
- SAFER
- Fire Prevention and Safety Grants
- Foundations
- Business and Industry partners
- Corporate giving