Throughout our region, EMS leaders are coping with many issues in today’s challenging environment. The 2019 NENY EMS Leadership Seminar will feature a day of conversation on current issues facing EMS agency leadership and management.*

Featured topics will include:

- **Suffering in Silence**: Analyzing today’s emergency services world
- **Reaching Beyond Your Four Walls**: Collaboration, best practices and good governance
- **How to Be a Leader**: Developing leadership skills, avoiding common mistakes and creating strategic vision
- **Recruitment and Retention of Paid and Volunteer Staff**
- **Where Do We Go From Here**: Panel discussion

*Regional and State CME credit will be awarded.

**Join us for our pre-seminar event!**

**The Irrefutable Laws of Leadership**

presented by Chris Cebollero,
Internationally Recognized Leadership and EMS Solutions Expert

**November 7, 2019**

6:30 pm to 9:00 pm

Hilton Garden Inn, Clifton Park

Attendees are invited to a social mixer immediately following for a chance to meet and greet with Chris Cebollero!

**Registration Closes November 1!**

- $150 for full event
- $100 for seminar only
- $75 for pre-seminar only

For agenda, registration and room block information, visit:

www.hmahec.org/2019-ems-seminar

**Brought to you by:**
Friday, November 8  
8:00 am to 4:30 pm  
Hilton Garden Inn,  
Clifton Park

## Event Agenda*

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
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<tbody>
<tr>
<td>7:30 am</td>
<td>Registration Opens, Continental Breakfast</td>
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<tr>
<td>8:00 am</td>
<td>Attendee Survey</td>
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| 8:30 am  | **Suffering in Silence: Provide an Overall Analysis of Today’s Emergencies Services World**  
Presented by Lee Burns, *E5 Support Services Operations Manager* |
| 9:30 am  | Break                                                                    |
| 9:40 am  | **How to Be a Leader: Leadership Mistakes and Developing Good Traits**  
Presented by Chris Cebollero, *Internationally Recognized Leadership and EMS Solutions Expert* |
| 11:10 am | Break                                                                    |
| 11:15 am | **Reaching Beyond Your Four Walls: Collaboration, Best Practices, and Good Governance**  
Presented by Nash Alexander, *Wilton EMS Paramedics Supervisor* and Steven Kroll, *Executive Director and Chief of Delmar-Bethlehem EMS* |
| 12:15 pm | Lunch                                                                    |
| 1:00 pm  | **Recruitment & Retention of Paid and Volunteer Staff**                 
Presented by Chris Cebollero, *Internationally Recognized Leadership and EMS Solutions Expert* |
| 2:00 pm  | Break                                                                    |
| 2:10 pm  | **Panel Discussion: So Where Do We Go From Here?**                      |
| 3:45 pm  | Survey Results and Discussion                                           |
| 4:15 pm  | Closing Remarks                                                          |

*Draft as of 9/13/19